



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

South Carolina Chapter 4th Quarter Meeting October 5, 2018

Wild Dunes Resort, Isle of Palms, SC

5803 Palmetto Drive, Sweetgrass Pavilion, Isle of Palms, SC, 29451
(GPS Navigation to Security Gate: 1 Sundial Circle Isle of Palms, SC 29451)

Friday, October 5, 2018

10:30 a.m. – 12:30 p.m.	Chapter Board of Officers and Directors Meeting
12:30 p.m. – 1:00 p.m.	Candidate's Meeting
1:00 p.m. – 4:00 p.m.	Global Valuation – Values & Techniques Instructor/Developer: George Mann, MAI, SRA, AI-GRS
4:00 p.m. – 5:00 p.m.	4th Quarter Chapter Meeting
6:00 p.m. – 8:00 p.m.	Reception & Installation of 2019 Officers and Directors Master of Ceremony: Appraisal Institute CEO, Jim Amarin, MAI, SRA, AI-GRS

Saturday, October 6, 2018

5:00 p.m. – 9:00 p.m.	Low Country Boil Location: Beach House, 6600 Palmetto Drive, Isle of Palms, SC, 29451
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ABOUT THE SEMINAR

Global Valuation – Values & Techniques, 10/5/18, 1:00 p.m. – 4:00 p.m.

This thought-provoking seminar explores how appraisal standards and appraiser credentialing differ across the world. It not only offers insights into methodologies adopted outside the USA (including the IVSC's international valuation standards), but explores how countries with no appraisal credentialing establish credible property values for lending and other purposes. Standards that differ significantly from USA's USPAP are discussed to determine if adoption of all or part of a different methodology could benefit the US valuation profession. Lastly, the course's comparison of the world's competitive commercial real estate markets provides a basis for evaluating our professional standards in the context of providing investors with a credible basis for their decisions.

Learning Objectives

Attendees will learn about:

- International Valuation Standards
- Primary Approaches in other Countries
- Globally accepted standards including the International Property Measurement Standards (IPMS)
- International Construction Measurement Standards (ICMS)
- International Ethics Standards (IES)
- Global Economic and Market Data for Commercial Real Estate
- Real Estate Capital and Current Investor Perspectives
- Prices and Values in Various Countries

ABOUT THE INSTRUCTOR/DEVELOPER

George Mann, MAI, SRA, AI-GRS has a total of 32 years of valuation experience: 4 years as an independent fee appraiser, 2 years as a real estate assessor, and 26 years as a review appraiser with financial institutions. George was Chief Appraiser at two regional banks and has assisted financial institutions ranging in asset size from \$50 million to over \$1 trillion. George has reviewed over 4,000 commercial real estate appraisals throughout the USA and 25 foreign countries. George is a nationally approved instructor with the Appraisal Institute and has published numerous articles in *The RMA Journal* and *The Appraisal Journal*.

CONTINUING EDUCATION

The Appraisal Institute, SC Real Estate Appraisers Board, and the GA Real Estate Appraisers Board have approved 3 hours of continuing education. 100% attendance is required for credit. Partial credit is not permitted.

HOTEL RESERVATIONS

To book a reservation at the Wild Dunes Resort, call 1 (877) 624-3654. Reference Group Name: SC Appraisal Institute and group code 3HJ3A6. The cut-off date to book your reservation under the group rate, **is September 5, 2018**. The guest room rate is \$299. Room rates are subject to 14% sales and accommodations tax and 10% resort services fee. A destination marketing fee of \$2 per occupied room night will be applied.

This CE seminar was developed by George Mann, MAI, SRA, AI-GRS, and organized by the South Carolina Chapter Appraisal Institute with the intent of addressing topic(s) of current local interest solely for educational and informational purposes. The Appraisal Institute national organization was not involved in developing or organizing the program. The content of this program, including but not limited to any written materials and presenter comments, do not represent the viewpoint of the Appraisal Institute (defined as including but not limited to, the national organization, its Regions, Chapters, members and staff) unless formally adopted by the national Board of Directors. Further, the Appraisal Institute may not even have reviewed the content of the program and does not warrant the accuracy or timeliness of the content of the program. The content of the Program is subject to court decisions and local, state and federal laws and regulations and any such revisions of such laws and regulations. This program is presented with the understanding that the Appraisal Institute is not engaged in rendering legal, accounting or other professional advice or services. Nothing in the program is to be construed as the offering of such advice or services. If expert advice or services are required, attendees and readers are responsible for obtaining such advice or services from appropriate professionals.

REGISTRATION – NEXT PAGE



SOUTH CAROLINA CHAPTER APPRAISAL INSTITUTE MEETING REGISTRATION FORM – OCTOBER 5, 2018

Online (*preferred*): <http://www.appraisalinstitute.org/education/SouthCarolina.aspx> E-mail: sbrockway@aiatlanta.org,
or Mail: South Carolina Chapter Appraisal Institute, 2451 Cumberland Pkwy., #3510, Atlanta GA 30339. Make check payable to the SC Chapter Appraisal Institute or pay with Am Ex, Discover, MC, or Visa.

EARLY REGISTRATION DEADLINE IS 9-27-18

Add \$10 to the below prices if registration is received after 9-27-18

Fees

Seminar \$90 AI Price/ \$115 Regular Price Reception \$65 Low Country Boil \$15
**Prices are Per Person*

Check Your AI Status

- MAI SRPA SRA AI-GRS AI-RRS General Candidate Residential Candidate
 Practicing Affiliate Affiliate Guest

Name _____
Last First Middle Common Name for Badge

E-mail _____ SC Appraiser License/Certification # _____

Company _____

Address _____

City _____ State _____ Zip _____ Business Phone _____

Check All Functions That You Plan to Attend.

- Candidate's Meeting Seminar Chapter Meeting Reception Low Country Boil

Method of Payment

- Check (payable to SC Chapter Appraisal Institute) Discover Visa MasterCard Am. Express

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